

To: RFI Respondents

Request for Information - Public Maritime Shuttles in Israel (the “RFI”)

Clarification Notice no. # 1

Ayalon Highways Co. Ltd. (the “Company”) is hereby publishing a clarification to the RFI Documents, as follows.

This notice centralizes the questions raised, unifying similar questions, with no background detail or identifying data.

	Question	Answer
1.	In order to submit the offer, the Respondent is about to contact manufacturers and operators around the world. Since the months of July and August are characterized by many holidays, we request a postponement of the submission date to the end of September 2024.	Please be advised that Deadline for Submission of proposals is extended until September 26, at 15:00 (Israel local time).
2.	What is the estimated average daily ridership?	The average daily ridership depends on the chosen shuttle route. It is estimated that the average ridership will vary between 1,500 and 2,000 passengers per day.
3.	Please provide the service schedule or minimum Headway during AM and PM peak hours.	It shall be clarified that this procedure is intended solely for the receipt of information as depicted in the RFI document. Further information regarding the future services will be published as part of a tender or other competitive procedure. The respondents are kindly referd to section 5.4 to the RFI.
4.	Please provide the days and hours of Operation (during weekdays and Weekends/Shabbat)	It shall be clarified that this procedure is intended solely for the receipt of information as depicted in the RFI document. Further information regarding the future services will be published as part of a tender or other competitive procedure. The respondents are kindly referd to section 5.4 to the RFI.
5.	Please provide the route setout.	It shall be clarified that this procedure is intended solely for the receipt of information as depicted in the RFI

		document. Ffurther information regarding the future services will be published as part of a tender or other competitive procedure. The respondents are kindly referd to section 5.4 to the RFI.
6.	What are the sea conditions for operation (wave height, wind blow and rain)	Up to sea state 3 (Douglas Scale) without causing discomfort to the passengers.
7.	Although a minimum speed of 30knots is specified, is there a desirable operating speed or speed range?	There is no speed range except minimum speed of 30 knots.
8.	Please provide the stopping Ports location.	Without the aftermentioned constituting a representation or commitment on behalf of the company, the suggested ports being examined are Tel Aviv Marina, Herzliya Marina, Ashdod Marina, Ashkelon Marina and Haifa Port.
9.	Will standing passengers be allowed on the ferries?	This matter hasn't been determined yet. The Respondents are kindly requested to condisder both scenarios in their submmison.
10.	Will there be charging stations in the terminals for electrical ferry or a dual fuel ferry?	This matter hasn't been determined yet. The Respondents are kindly requested to condisder all scenarios in their submmison. As
11.	Is there a specific type of docking terminal envisaged for facilitating embarkation and disembarkation of passengers?	This matter hasn't been determined yet. The Respondents are kindly requested to condisder all scenarios in their submmison.
12.	Are there specific maximum size restrictions for the vessels due to terminal limitations (i.e. Docking depth and pier length, number of slots that can accommodated within the port)?	This matter hasn't been determined yet. The Respondents are kindly requested to condisder what they deem as a relevant scenario in their submmison.
13.	Are there any other passenger amenities envisaged for the ferries (e.g USB chargers, PIS/PA systems)	This matter hasn't been determined yet.
14.	What is the minimum number of vessels RFI is requesting for submission?	At least 2 vessels.
15.	Since there is a minimum number of months for construction a new vessel, to properly meet the criteria, and offer efficient and quality service, when should the desired vessel(s) be available for utilization?	It shall be clarified that this procedure is intended solely for the receipt of information as depicted in the RFI document. Ffurther information regarding the future services will be published as part of a tender or other competitive procedure. The respondents are kindly referd to section 5.4 to the RFI.
16.	In case the vessel can be chartered and/or leased from the market what would be the duration of the concession contract?	It shall be clarified that this procedure is intended solely for the receipt of information as depicted in the RFI document. Ffurther information regarding the future services will be

		published as part of a tender or other competitive procedure. The respondents are kindly referd to section 5.4 to the RFI.
17.	<ol style="list-style-type: none"> 1. Is there a maximum age requirement for the vessel? 2. Shall the vessel need to comply with SOLAS requirements? 3. Are there any specific environmental requirements (type of fuel) for the vessels? 4. What is the envisioned business model (PPP, BoT, Turn-key)? is there an expected length of concession? 5. Are the capital expenditures fully covered by GOI? 6. Who bears the passenger demand risk? 7. What is the method for determining the operating price and compensating the operator (i.e gross cost contract, net cost contract). 8. Should the concessionaire provide vessels and transport passengers only, or should he be tasked with establishing terminals for the benefit of the passengers. 	t shall be clarified that this procedure is intended solely for the receipt of information as depicted in the RFI document. Ffurther information regarding the future services will be published as part of a tender or other competitive procedure. The respondents are kindly referd to section 5.4 to the RFI.
18.	Is it required to present you with a ship manufacturer/supplier with the relevant information related to the type of vessel, or do you also expect us to present you with the name of an operator with experience in the field.	The Respondent may, but not required to, provide the mentioned information.

This document is integral part of the RFI Documents, and the Respondent is requested to attach a signed copy thereof to its submission.

Name of the Respondent: _____

Respondent's Signature: _____ Date: _____