

Request for Information
(RFI)
Public Maritime Shuttles
in Israel
June 2024

1. **Background**

- 1.1 Ayalon Highways Ltd. (hereinafter: the "**Company**" or "**Ayalon Highways**") is a government-owned company in charge of promoting the planning and execution of transportation projects as an executive company of the Ministry of Transport.
- 1.2 The Company is currently executing a number of projects **in a national deployment**, with an emphasis on projects aimed at encouraging the use of public transport, while decreasing the use of private vehicles.
- 1.3 Ayalon Highways wishes to examine the possibility of making use of Israel's maritime space for the purpose of reducing road traffic congestion and promoting the use of public transportation, through the operation of public maritime shuttles.
- 1.4 To this purpose, the Company requests receiving information from relevant companies (hereinafter: the "**Respondent**") relating to this solution, pursuant to Regulation 14a of the Tender Mandatory Law Regulations, 5753 – 1993. (hereinafter "**The Request**").

2. **Description of the required information**

2.1 The Company is interested in receiving information regarding the following vessels that can be available for operating a system of public marine shuttles in Israel: Catamaran, trimaran, flipper, or hovercraft (hereinafter: “**the Vessels**”)

2.2 The marine shuttles are expected to operate in the coastal area of Israel. For the purpose of this RFI, the Respondents are required to present Vessels that meet the following conditions: capable of sailing at a minimum speed, fully loaded, of 30 knots, in sea state up to 3 (Douglas Scale) without causing discomfort to the passengers; The Vessel will have a passenger capacity of at least 100 passengers.

It should be noted that the state of the sea in Israel allows sailing in approximately 300 days a year.

2.3 To this purpose, Respondents shall relate to the following subjects:

- a. The Vessel’s name.
- b. Vessel’s type.
- c. Year of build.
- d. Vessel's flag state.
- e. Classification Society.
- f. Class notation.
- g. Homeport.
- h. Gross tonnage.
- i. Length overall.
- j. Beam.
- k. Draft.
- l. MAX speed of the Vessel.
- m. Passenger capacity.
- n. Builder.
- o. DP class if installed.
- p. The time charter rate.
- q. Fuel consumption of the vessel at nominal speed.
- r. Type of fuel in use.
- s. Current vessel’s position.
- t. Estimated arrival time to Israel ARO.
- u. Minimum charter period.
- v. Minimum safe manning (Required to attach a certificate)
- w. Registered owner.
- x. Vessel’s manager.

3. **Response to The Request**

3.1 Within the frame of reference of the response to The Request, the following information shall be provided:

3.1.1 **Appendix A – Profile of Respondent to the Request for Information.**

3.1.2 **Appendix B – Declaration Concerning the Terms of Participation in the Tender as part of the "Dekel Tender" System.** - The responder will be asked to attach a general description (SPEC) of the proposed vessel. The specifications schedule must be prepared pursuant to and relating to the list of subjects attached in Appendix B. In addition, catalogs, links to websites or any other source in which the requested information, should there be any, may be attached.

4. **E-Tender (Online)**

4.1 This RFI will be conducted as a web-based e-tender as per the provisions of Regulation 19 C of the Mandatory Tender Regulations 5753 - 1993. Respondents are aware that they must submit their Proposal through the electronic system operated and maintained by “Dekel” company (“**Dekel Tender System**”), and that no proposal will be accepted in these proceedings that is not submitted through the Dekel Tender System.

4.2 All parties interested in participating in the RFI, are obligated to register in advance in the Dekel Tender System. For purposes of the advance registration, it is necessary to enter the web-based system link that will be published on the Company’s Website under the “Tenders” tab on the relevant Tender webpage, It is recommended to preregister so as not to be late submitting clarifications or the Proposal due to various delays and possible faults.

4.3 It should be clarified that insofar as the Participant has registered in the Dekel Tender System in the past, there is no need for any renewed registration.

4.4 Following registration to the RFI, the Respondent will receive an email notification confirming the registration and details for entry into the system. Respondents are recommended to save this confirmation for continued control and follow-up.

4.5 Should no registration confirmation be received, the Respondent must then contact Ms. Katya Goldovich from the Dekel Co. at +972 - (0)4-8145400 Extension 1 or by email: bids@dekel.co.il and verify that the request to register for the RFI was received and handled.

4.6 The Respondent must scan all of the signed RFI Documents, as specified in Section 2 above, including RFI appendices, and attach all of the required

documents for the purpose of supporting the Proposal and as proof of threshold compliance.

- 4.7 The Respondents' attention is directed to Appendix C in the terms of the RFI – A Declaration Concerning the Terms of Participation in the RFI as part of the Dekel Tender System.

5. General instructions

- 5.1 The capabilities presentation can be provided in Hebrew or English, together with the mandatory documents and details as aforementioned, including all the relevant information, such as a presentation, movie, pictures, documents, trials etc.
- 5.2 **The deadline for submitting proposals for the procedure via the Dekel Tender system is 3 p.m. (local Israel time) on August 15, 2024.**
- 5.3 Queries or requests for clarification relating to this request can be submitted no later than 3 p.m. **(local Israel time) on July 18, 2024**, via the designated tab on the website procedure page.
- 5.4 This request is **not an invitation to bid, and it is not part of a tender process and / or any competitive procedure** and therefore does not create any obligation toward any of the respondents therewith. The Request is intended for receipt of information only, in accordance with what is stated therewith. Following the receipt of the information, the Company will consider its follow-up actions regarding The Request, if any.
- 5.5 This request does not constitute any obligation of the Company to publish a tender and / or a competitive procedure regarding the subject request, or to include one or other party in a future tender, if published. Furthermore, this procedure does not create an obligation or promise toward the participants and / or any person and / or any entity.
- 5.6 Responding to this Request does not confer an advantage in an aforesaid competitive tender / procedure, if published, and does not guarantee compliance with the threshold conditions or any other conditions regarding such a competitive tender / procedure.
- 5.7 If the Company decides to publish such a tender and / or competitive procedure, it will be entitled to require in the tender / competitive procedure services different from those presented in this request, and will be entitled to impose additional or different conditions than those presented in this request, at its discretion.
- 5.8 The Company shall be entitled to request clarifications, completions, or additional information from anyone who has responded to this Request or from other entities, as it sees fit.

- 5.9 Any respondent to this Request declares that he agrees that the Company may make use of the information provided by him, in whole or in part, for the purposes of preparing a tender or for any other needs it deems appropriate.
- 5.10 The Company positively perceives an invitation to demonstrate the proposed solution unit at the sites in which they will work (including a remote presentation) in the format chosen by the responder.
- 5.11 The respondents to The Request are required to list what data and /or documents included in their response constitutes a trade secret, in their opinion. Subject to any applicable law, the Company will keep the information confidential and will not disclose and/or transfer any information that constitutes a trade secret that will come into its possession in the framework of this Request, except for Ayalon Highways employees and consultants on its behalf, to whom such information is necessary for the purpose of carrying out their duties.
- 5.12 The respondent to this Request declares that they waive in advance any argument, including in the matter of intellectual property, and / or a claim and / or demand from the Company or anyone on its behalf and / or from the Ministry of Transportation regarding the information included in the response to this Request or in the follow-up clarifications it, if any.
- 5.13 All expenses involved in preparing and submitting the response to this Request are the sole responsibility of the respondents and at their own expense. The respondents shall not be entitled to any compensation or indemnification or refund or payment of any kind from the Company in respect of the submission of the response to this Request, and the Company shall have no liability in this regard.
- 5.14 A respondent submitting information in response to this Request undertakes that within the framework of the information submitted and / or any use thereof, no rights, including copyrights or trade secrets of a third party, will be infringed. The respondent alone will be liable for any demand and / or claim arising from an argument that the rights of such a third party have been infringed.
- 5.15 The Company is entitled to cancel this Request at any stage for any reason.
- 5.16 It should be clarified that Ayalon Highways does not guarantee to select any technology that will be offered in the framework of this Request, and that it will be entitled to not implement any technology that will be offered in the framework of this Request, and everything at its sole discretion.

Appendix A - Profile of Respondent to the Request for Information

Name: _____ Corporation / Certified Dealer No: _____

Year of establishment: _____ Address: _____

Contact person on Respondent's behalf: _____ Position: _____ Telephone:
_____ Email: _____

Names of the Respondent's owners:

1. _____ ID no. _____

2. _____ ID no. _____

3. _____ ID no. _____

(If the owner of the corporation is a corporation, the owner of that corporation must be specified)

Areas of activity: _____

Main services constituting the basis of Respondent's activity:

Entities controlling the Respondent (entities that hold 25% or more of the control on the respondent) _____

Key personnel - CEO, VPs and development personnel:

* Additional documents and any relevant information can be attached.

Appendix B - Declaration Concerning the Terms of Participation in the Tender as part of the "Dekel Tender" System.

1. I confirm that I have carefully read all of the tender documents above and that I know that all the tender documents, **including this appendix**, without exception, are an inseparable part of the tender documents and all that it implies.
2. This Tender is managed through the internet website "**Dekel Tenders**" at the address <https://bids.dekel.co.il/ayalon>. (hereinafter: "the **website address**").
3. Herein are the stages of the Tender, as these are managed by this website, as follows:
 - 3.1. Registration on the "Dekel Tenders" website and issuance of a personal username and password for the participant. It should be emphasized that the Respondent entry will be executed solely utilizing the username and password.
 - 3.2. Review of the Tender Documents and the threshold conditions.
 - 3.3. Registration to the Tender through the website and reception of documentation (return delivery) confirming that the participant has registered to the Tender.
 - 3.4. The procedure for joining: All of the Tender Documents, including the appendices and other pertinent documentation, should be downloaded from the designated tab. The Respondents will print and fill out all of the Tender Documents as per the guidelines detailed in the Terms of Tender Volume. After filling out and signing the documents and adding all of the required documents, the documentation is to be scanned at a quality that enables comfortable reading and submits them in the designated tab according to the following classification: Compulsory documents, a response to clarification questions (will be published according to the date set for the response), additional announcements and elective documents.

It should be clarified and emphasized that the automated Dekel Tender System does not examine the content of the document submitted or its compatibility to tender requirements, and it is solely the Respondent's responsibility to do so.
- 3.5. The system will sign, encode and send the Respondent's proposal in an encoded manner such that any other entity cannot observe it before the date has arrived by opening the Tender Proposal Inbox by the Tenders Committee and/or those authorized on its behalf.
- 3.6. Sending a single response. It should be clarified and emphasized that the submission of several responses by the same participant will not be allowed **and that after submitting the Respondent's proposal through the Dekel Tender System, the system will be locked to prevent the submission of additional documents by the Respondent.**
4. **For any question, please contact Mrs. Katya Goldovich from the Dekel Co. by telephone +972-(0) 4-8145400 Ext. 1 or by email: bids@dekel.co.il.**
5. I hereby declare that I have understood all of the documents on their particulars and that the place of execution of the contract, terms of access, and any other factors affecting or likely to affect it, including concerning the extent of the expenses that are known and recognized by me and that accordingly I have based my proposal.



AYALON
HIGHWAYS
ANY WAY YOU CHOOSE

Participant's Name: _____

ADDRESS : _____ **Tel:** _____

Contact Person: _____

Signature & Stamp: _____

Date: _____